RSSD Number: 2170804



### Bank Holding Company Performance Report March 31, 2021—FR BHCPR

**Table of Contents** 

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construed as a rating of any institution by the Federal Reserve System. Users are cautioned that any conclusions drawn from this report are their own and are not to be attributed to the Federal Reserve System. In this report, all references to "bank holding company(ies)" are inclusive of "savings and loan holding company(ies)" unless otherwise noted. Questions regarding the contents of this report should be directed to the nearest Federal Reserve Bank.

BHC Na	SMBC AMERICAS HOLDINGS, INC.  me
City/Sta	te NEW YORK, NY
Bank Ho	olding Company Information
Consolidate Peer Group	serve District: 2 ed Assets (\$000): 23,506,663 o Number: 9 Number in Peer Group: Bank Subsidiaries: 1
Peer Group	
Number	Description
1	Consolidated assets equal to or greater than \$10 billion
2	Consolidated assets between \$3 billion and \$10 billion
3	Consolidated assets between \$1 billion and \$3 billion
4	Consolidated assets between \$500 million and \$1 billion
5	Consolidated assets less than \$500 million (starting March 2006 includes former peer group 6)
6	Consolidated assets less than \$300 million (valid only prior to March 2006. Starting March 2003 includes former peer group 7)
7	Consolidated assets less than \$150 million (valid only prior to March 2003)
9	Atypical and second-tier holding companies
Mailing Add	dress.

#### Page Number Section **Consolidated Information: Parent Company Information:**

SMBC AMERICAS HOLDINGS, INC.

**277 PARK AVENUE** 

NEW YORK, NY 10172

NEW YORK, NY

City/State

2170804 2 Peer #

FR BHCPR

Page 1 of 23

#### **Summary Ratios**

BHC Name

_					
	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018
Average assets (\$000)	23,090,432	25,570,318	24,368,655	22,377,561	
Net income (\$000)	129,193	-254,220	-93,717	33,328	
Number of BHCs in peer group	·			125	

Number of Brides in peer group			<b>I</b>											
	BHC	Peer # 9 P	ct BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 1	Pct	ВНС	Peer #	Pct
Earnings and Profitability: Percent of Average Assets			•											
Net interest income (tax equivalent)	0.27		0.19	)		0.32			0.08	3.01	1			
+ Non-interest income.	5.72		-1.9 <sup>-</sup>			3.60			3.75	1.32	92			1
- Overhead expense	3.37		2.90	)		3.94			3.69	2.69	86			
– Provision for credit losses	0.02		0.03	1		0.03			0	0.15	5			
+ Securities gains (losses)	0		(	)		0			0	0.01	35			
+ Other tax equivalent adjustments	-2.53		(	).		0.17			0.55	0	98			
= Pretax net operating income (tax equivalent)	0.06		-4.6	i		0.12			0.69	1.56	5			1
Net operating income	2.24		-3.98	1		-0.38			0.15	1.19	4			
Net income	2.24		-3.98	1		-0.38			0.15	1.19	4			
Net income (Subchapter S adjusted)										1.17				
Percent of Average Earning Assets														
Interest income (tax equivalent)	1.06		3.2	!		1.80			4.30	4.41	40			
Interest expense	0.76		2.9			1.42			4.19	1.08	99			
Net interest income (tax equivalent)	0.31		0.2	i .		0.38			0.11	3.33	1			
Losses, Allowance, and Past Due + Nonaccrual														
Net loan and lease losses / Average loans and leases	-0.01		(			0			0.01	0.21	11			
Earnings coverage of net loan and lease losses (X)	-804.15		-6,022.14			-94.43			38.25	24.40	77			
Allowance for loan and lease losses / Total loans and leases not held-for-sale	0.74		0.7			0.73			0.66	0.83	34			
Allowance for loan and lease losses / Total loans and leases	0.74		0.7			0.73			0.66	0.81	36			
Nonaccrual loans and leases + OREO / Total loans and leases + OREO	0.03		0.10	<b>i</b>		0.04			0.02	0.57	2			
30–89 days past due loans and leases / Total loans and leases	0.18		0.03			0.04			0.03	0.43	3			
Liquidity and Funding														
Net noncore funding dependence	82.87		115.30	)		94.60			95.09	14.45	97			
Net short-term noncore funding dependence	24.91		11.48	3		12.85			-15.84	3.38	9			
Net loans and leases / Total assets	26.96		21.88	3		28.55			25.52	63.77	7			
Capitalization														
Tier 1 leverage ratio	20.65		16.80	;		20.51			20.37	9.76	99			
Holding company equity capital / Total assets	19.24		16.59	)		19.85			19.79	12.43	97			
Total equity capital (including minority interest) / Total assets	20.06		17.20	).		20.68			20.47	12.57	99			
Common equity tier 1 capital / Total risk-weighted assets	16.52		15.79	).		15.56			16.43	12.17	88			
Net loans and leases / Equity capital (X)	1.40		1.33	!		1.44			1.29	5.21	3			
Cash dividends / Net income	0.43								6.40	33.12	12			
Cash dividends / Net income (Subchapter S adjusted)										-12.02				
Growth Rates														
Assets	-7.88		11.70	;		-2.89				9.26				
Equity capital	6.85		-5.52	!		-2.63				10.49				
Net loans and leases	13.47		1.44			8.64				9.10				
Noncore funding	-19.58		35.7	i		-11.77				6.59				
Parent Company Ratios														
Short-term debt / Equity capital	0		(	)		0			0	1.02	36			
Long-term debt / Equity capital	7.45		18.42	!		10.01			37.82	13.04	83			1
Equity investment in subsidiaries / Equity capital	98.97		99.24			98.69			99.05	103.22	21			1
Cash from ops + noncash items + op expense / Op expense + dividends	-95.67		-42.48			191.15			155.81	190.27	40			
The state of the s				·							-			

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

NEW YORK, NY

City/State

2170804 2 9 RSSD Number FR Dist. 9 Peer # FR BHCPR

Page 2 of 23

### Income Statement—Revenues and Expenses

Γ						Percent	Change
Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Interest and fees on loans	32,735	36,933	136,470	157,621		-11.37	
Income from lease financing receivables	13,904	14,517	53,996	56,842		-4.22	
Fully taxable income on loans and leases	46,639	51,450	190,466	214,463		-9.35	
Tax-exempt income on loans and leases	0	0	0	0			
Estimated tax benefit on income on loans and leases	0	0	0	0			
Income on loans and leases (tax equivalent)	46,639	51,450	190,466	214,463		-9.35	
Investment interest income (tax equivalent)	-4,616	3,352	24,085	15,899			
Interest on balances due from depository institutions	394	7,448	9,372	52,914		-94.71	
Interest income on other earning assets	11,548	90,354	145,206	388,336		-87.22	
Total interest income (tax equivalent)	53,965	152,604	369,129	671,612		-64.64	
nterest on time deposits of \$250K or more	80	1,007	2,209	6,109		-92.06	
Interest on time deposits < \$250K	138	660	1,452	3,482		-79.09	
Interest on foreign office deposits	0	0	0	0			
Interest on other deposits	710	3,853	6,354	21,914		-81.57	
Interest on other borrowings and trading liabilities	34,243	131,195	267,491	605,121		-73.90	
Interest on subordinated debt and mandatory convertible securities	3,214	3,868	13,315	17,395		-16.91	
Total interest expense.	38,385	140,583	290,821	654,021		-72.70	
Net interest income (tax equivalent)	15,580	12,021	78,308	17,591		29.61	
Non-interest income	330,160	-122,009	877,207	839,568			
Adjusted operating income (tax equivalent)	345,740	-109,988	955,515	857,159			
Overhead expense	194,792	185,276	959,962	826,505		5.14	
Provision for credit losses	912	2,012	8,501	-856			
Securities gains (losses)	0	0	0	0			
Other tax equivalent adjustments	-146,225	0	41,286	122,591			
Pretax net operating income (tax equivalent)	3,611	-297,097	28,604	154,427			
Applicable income taxes	16,562	-47,003	27,913	-19,713			
Tax equivalent adjustments	-151,483	0	58,163	122,591			
Applicable income taxes (tax equivalent)	-134,921	-47,003	86,076	102,878			
Minority interest	9,339	4,126	36,245	18,221		126.35	
Net income before discontinued operations, net of minority interest	129,193	-254,220	-93,717	33,328			
Discontinued operations, net of applicable income taxes	0	0	0	0			
Net income attributable to holding company	129,193	-254,220	-93,717	33,328			
Memoranda							
Net income - holding company and noncontrolling (minority) interest	138,532	-250,094	-57,472	51,549			
nvestment securities income (tax equivalent)	-4,616	3,352	24,085	15,899			
US Treasury and agency securities (excluding mortgage-backed securities)	5	189	346	1,490		-97.35	
Mortgage-backed securities	202	518	1,347	2,729		-61.00	
All other securities	-4,823	2,645	22,392	11,680			
Cash dividends declared	553	551	2,443	2,133		0.36	
Common	553	551	2,443	2,133		0.36	
Preferred	0	0	0	0			

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

NEW YORK, NY

City/State

| 2170804 | 2 | 9 | Peer #

FR BHCPR

Page 3 of 23

### **Relative Income Statement and Margin Analysis**

	0	3/31/2021		01	3/31/2020		12	2/31/2020		1:	2/31/2019	1	1	2/31/2018	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 1	Pct	BHC	Peer #	Pct
Percent of Average Assets	ыю	11 001 # 3	1 01	Dilo	1 661 # 3	1 01	БПС	11 661 # 3	1 01	DITO	1 001 # 1	1 01	DITO	1 CC1 π	1 1 01
Interest income (tax equivalent)	0.93	1		2.39			1.51			3	4	7		1	_
· · · · · · · · · · · · · · · · · · ·	0.93			2.20			1.19	-		2.92	0.98	97			+
Less: Interest expense												1			
Equals: Net interest income (tax equivalent)	0.27	+		0.19			0.32			0.08	3.01				
Plus: Non-interest income	5.72			-1.91			3.60			3.75	1.32	92			
Equals: adjusted operating income (tax equivalent)	5.99			-1.72			3.92			3.83	4.41	24			
Less: Overhead expense	3.37			2.90			3.94			3.69	2.69	86			
Less: Provision for credit losses	0.02	+		0.03			0.03			0		5			
Plus: Realized gains (losses) on held-to-maturities securities	0			0			0			0		49			
Plus: Realized gains (losses) on available-for-sale securities	0			0			0			0		35			
Plus: other tax equivalent adjustments	-2.53			0			0.17			0.55	0	98			
Equals: Pretax net operating income (tax equivalent)	0.06			-4.65			0.12			0.69	1.56	5			
														1	
Less: Applicable income taxes (tax equivalent)	-2.34			-0.74			0.35			0.46		80			+
Less: Minority interest	0.16			0.06			0.15			0.08	0	96			
Equals: Net operating income	2.24			-3.98			-0.38			0.15	1.19	4			
Di Nata i Paris	0			0						_	0	50			_
Plus: Net extraordinary items.				0			0			0 15	_	50			+-
Equals: Net income	2.24			-3.98			-0.38			0.15		4			
Memo: Net income (last four quarters)	1.22			-1.01			-0.38			0.15		4			
Net income—BHC and noncontrolling (minority) interest	2.40			-3.91			-0.24			0.23	1.20	5			
Manada Analogia															
Margin Analysis	88.07			74.04			84.25			69.77	04.05	1		1	_
Average earning assets / Average assets		1		74.04							91.05				+
Average interest-bearing funds / Average assets	64.22			66.56			67.41			66.37	65.57	52			+-
Interest income (tax equivalent) / Average earning assets	1.06			3.22			1.80			4.30	4.41	40			
Interest expense / Average earning assets	0.76			2.97			1.42			4.19	1.08	99			
Net interest income (tax equivalent) / Average earning assets	0.31			0.25			0.38			0.11	3.33	1			
Yield or Cost															
	2.98	1		3.62	I I		3.24	1		3.88	5.09	5		1	_
Total loans and leases (tax equivalent)	0.13			1.39			0.52	-		2.20	2.04	57			+
Interest-bearing bank balances	0.13			3.96			1.89			6.20	2.44	96			+
Federal funds sold and reverse repos	0.43			0.98			0.61			1.29	0.99	63			
Trading assets															+
Total earning assets	1.16			3.22			1.72			4.30	4.36	46			
Investment securities (tax equivalent)	-1.96	1		1.94		1	2.61			2.37	2.76	16		1	_
· · · · · · · · · · · · · · · · · · ·	-1.30	+		1.52			0.59			2.26	2.32	53			+
US Treasury and agency securities (excluding mortgage-backed securities)	1.15	+		1.99			1.47	-		2.26	2.61	12			+-
Mortgage-backed securities	-2.64			1.65			3.01			2.26		10			+
All other securities	-2.04			1.00			3.01			2.00	4.00	10			
Interest bearing denosits	0.19	1		1.18	1		0.49	1		1.75	1.10	88			_
Interest-bearing deposits	0.19			1.16	1		0.49	<del>                                     </del>		2.20	1.10	66		1	+-
•	0.23			1.63				<del>                                     </del>			1.82	57		1	+
Time deposits < \$250K		+		0.97			1.14			1.98					+
Other domestic deposits	0.16	+		0.97			0.37	-		1.57	0.93	88			+
Foreign deposits		<u> </u>						<u> </u>			1.19				
Foderal funds purchased and rapes	0.25			3.70			1.61			6.32	1.86	94			_
Federal funds purchased and repos.	1.32			2.25			1.64				2.38	66			+
Other borrowed funds and trading liabilities								1		2.69				1	+-
All interest-bearing funds	1.04	1		3.30			1.77	1		4.40	1.49	96		1	

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

NEW YORK, NY

City/State

2170804	2	9
RSSD Number	FR Dist.	Peer #

FR BHCPR

Page 4 of 23

#### **Non-interest Income and Expenses**

Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018
Non-interest Income and Expenses					
Total non-interest income	330,160	-122,009	877,207	839,568	
Fiduciary activities income	45	106	319	367	
Service charges on deposit accounts - domestic	575	480	2,111	1,840	
Trading revenue	110,018	-54,601	107,628	131,087	
Investment banking fees and commissions	117,496	71,480	393,994	242,980	
Insurance activities revenue	14	36	115	140	
Venture capital revenue	0	0	0	0	
Net servicing fees	0	0	1	3	
Net securitization income	0	0	0	0	
Net gains (losses) on sales of loans, OREO, other assets	4,652	-237,950	-3,502	26,091	
Other non-interest income	97,360	98,440	376,541	437,060	
Total overhead expenses	194,792	185,276	959,962	826,505	
Personnel expense	74,013	69,038	276,616	242,800	
Net occupancy expense	18,489	25,988	88,753	87,149	
Goodwill impairment losses	0	0	0	15,194	
Amortization expenses and impairment loss (other intangible assets)	1,151	1,110	4,353	12,009	
Other operating expenses	101,139	89,140	590,240	469,353	
Fee income on mutual funds and annuities	0	0	0	0	
Memoranda					
Assets under management in proprietary mutual funds and annuities	0	0	0	0	
Number of equivalent employees	956	917	948	908	
Average personnel expense per employee	77.42	75.29	291.79	267.40	
Average assets per employee	24,153.17	27,884.75	25,705.33	24,644.89	
	· · · · · · · · · · · · · · · · · · ·				
	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 1 Pct	BHC Peer # Pct

	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 1	Pct	BHC	Peer #	Pct
Analysis Ratios															
Mutual fund fee income / Non-interest income	0						0			0	2.72	10			
Overhead expenses / Net Interest Income + non-interest income	55.50			-168.45			102.27			96.42	61.29	97			
Percent of Average Assets															
Total overhead expense	3.37			2.90			3.94			3.69	2.69	86			
Personnel expense	1.28			1.08			1.14			1.09	1.41	23			
Net occupancy expense	0.32			0.41			0.36			0.39	0.28	87			
Other operating expenses	1.77			1.41			2.44			2.22	0.97	94			
Overhead less non-interest income	-2.35			4.81			0.34			-0.06	1.32	5			
Percent of Adjusted Operating Income (Tax Equivalent)															
Total overhead expense	56.34			-168.45			100.47			96.42	60.64	97			
Personnel expense	21.41			-62.77			28.95			28.33	32.39	23			
Net occupancy expense	5.35			-23.63			9.29			10.17	6.52	94			
Other operating expenses	29.59			-82.05			62.23			57.93	21.20	98			
Total non-interest income	95.49			110.93			91.80			97.95	29.23	98			
Fiduciary activities income	0.01						0.03			0.04	1.97	29			
Service charges on domestic deposit accounts	0.17						0.22			0.21	3.88	10			
Trading revenue	31.82						11.26			15.29	1.18	96			
Investment banking fees and commissions	33.98						41.23			28.35	3.54	93			
Insurance activities revenue	0						0.01			0.02	0.47	33			
Venture capital revenue	0						0			0	0.02	42			
Net servicing fees	0						0			0	0.28	29			
Net securitization income	0						0			0	0.01	44			
Net gain (loss) - sales of loans, OREO, and other assets	1.35						-0.37			3.04	1.86	74			
Other non-interest income	28.16						39.41			50.99	10.04	96			
Overhead less non-interest income	-39.15			-279.38			8.66			-1.52	31.06	5			
Applicable income taxes / Pretax net operating income (tax equivalent)	458.65						97.58			-12.77	20.56	0			
Applicable income tax + TE / Pretax net operating income + TE	-3,736.39						300.92			66.62	23.23	97			

NEW YORK, NY

City/State

2170804	2	9
RSSD Number	FR Dist.	Peer #

FR BHCPR Page 5 of 23

# BHC Name Assets

Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018	Percent 1-Year	Change 5-Year
Real estate loans	1,197,231	1,218,194	1,206,448	1,215,241	12/01/2010	-1.72	
Commercial and industrial loans	3,092,409	2,544,033	3,006,440	2,653,607		21.56	
Loans to individuals	530	631	501	667		-16.01	
Loans to depository institutions and acceptances of other banks	188,128	96,424	201,935	98,268		95.10	
Agricultural loans	0	0	0	0			
Other loans and leases.	1,905,745	1,765,285	1,926,553	1,865,630		7.96	
Less: Unearned income.	0	0	0	0			
Loans and leases, net of unearned income	6,384,043	5,624,567	6,341,877	5,833,413		13.50	
Less: Allowance for loan and lease losses	47,221	40,181	46,107	38,234		17.52	
Net loans and leases	6,336,822	5,584,386	6,295,770	5,795,179		13.47	
Debt securities that reprice or mature in over 1 year	31,762	52,818	36,606	54,689		-39.87	
Mutual funds and equity securities	11,201	11,337	11,400	11,159		-1.20	
Subtotal	6,379,785	5,648,541	6,343,776	5,861,027		12.95	
Interest-bearing bank balances	1,135,874	1,848,552	1,272,083	2,445,328		-38.55	
Federal funds sold and reverse repos.	5,982,463	7,278,080	4,036,120	5,381,037		-17.80	
Debt securities that reprice or mature within 1 year	770,072	743,007	1,015,853	570,363		3.64	
Trading assets	2,600,164	3,210,602	2,944,567	2,175,133		-19.01	
Total earning assets	16,868,358	18,728,782	15,612,399	16,432,888		-9.93	
Non-interest-bearing cash and due from depository institutions	655,237	581,487	682,969	340,192		12.68	
Premises, fixed assets, and leases.	699,188	22,509	600,622	22,860		3006.26	
Other real estate owned.	000,100	550	550	0		-100.00	
Investment in unconsolidated subsidiaries	20,076	18,684	14,560	21,679		7.45	
Intangible and other assets	5,263,804	6,166,597	5,142,132	5,891,495		-14.64	
Total assets	23,506,663	25,518,609	22,053,232	22,709,114		-7.88	
	23,090,432	25,570,318	22,567,598	22,490,365		-9.70	
Quarterly average assets	6,253,833	5,690,798	5,879,937	5,524,697		9.89	
Average loans and leases (YTD)	0,253,633	5,090,798	5,679,937	5,524,697		9.09	
Memoranda							
Loans held-for-sale.	0	0	0	0			
Loans not held-for-sale	6,384,043	5,624,567	6,341,877	5,833,413		13.50	
Real estate loans secured by 1–4 family	23,313	26,765	27,513	25,364		-12.90	
Commercial real estate loans	1,173,918	1,191,429	1,178,935	1,189,877		-1.47	
Construction and land development	270,432	211,566	261,464	232,834		27.82	
Multifamily	149,952	234,148	191,413	232,030		-35.96	
Nonfarm nonresidential	753,534	745,715	726,058	725,013		1.05	
Real estate loans secured by farmland	0	0	0	0			
Total investment securities	813,035	807,162	1,063,859	636,211		0.73	
U.S. Treasury securities.	0	49,995	39,997	44,751		-100.00	
US agency securities (excluding mortgage-backed securities)	0	0	0	0			
Municipal securities	0	0	0	0			
Mortgage-backed securities	71,163	104,626	78,539	109,524		-31.98	
Asset-backed securities	0	0	0	0			
Other debt securities	730,671	641,204	933,923	470,777		13.95	
Mutual funds and equity securities	11,201	11,337	11,400	11,159		-1.20	
Available-for-sale securities	801,834	795,825	1,052,459	625,052		0.76	
U.S. Treasury securities	0	49,995	39,997	44,751		-100.00	
US agency securities (excluding mortgage-backed securities)	0	0	0	0			
Municipal securities	0	0	0	0			
Mortgage-backed securities	71,163	104,626	78,539	109,524		-31.98	
Asset-backed securities	0	0	0	0			
Other debt securities	730,671	641,204	933,923	470,777		13.95	
Mutual funds and equity securities	0	0	0	0			
Held-to-maturity securities appreciation (depreciation)							
Available-for-sale securites appreciation (depreciation)	772	767	765	-756		0.65	
Structured notes, fair value	0	0	0	0			
Pledged securities	71,001	154,428	118,368	154,075		-54.02	

NEW YORK, NY

City/State

| 2170804 | 2 | 9 | Peer #

FR BHCPR

Page 6 of 23

**Liabilities and Changes in Capital** 

						Percent	Change
Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Demand deposits	656,884	509,354	654,339	467,042	12/01/2010	28.96	0 . 00.
NOW, ATS and transaction accounts	441,855	303,679	443,723	294,884		45.50	
Time deposits less brokered deposits < \$250K	-162,701	-286,757	-237,081	-161,319			
MMDA and other savings accounts	1,409,462	1,402,083	1,300,277	1,173,026		0.53	
Other non-interest-bearing deposits	0	0	0	0			
Core deposits	2,345,500	1,928,359	2,161,258	1,773,633		21.63	
Time deposits of \$250K or more	98,199	259,273	184,432	259,062		-62.13	
Foreign deposits	0	0	0	0			
Federal funds purchased and repos	5,242,200	7,007,756	3,519,730	4,740,050		-25.19	
Secured federal funds purchased	0	0	0	0			
Commercial paper	0	0	0	0			
Other borrowings w/remaining maturity of 1 year or less	3,848,159	2,852,892	3,096,384	2,102,473		34.89	
Other borrowings w/remaining maturity over 1 year	3,696,291	5,861,225	5,185,175	6,497,654		-36.94	
Brokered deposits < \$250K	290,681	401,786	340,050	370,825		-27.65	
Noncore funding	13,175,530	16,382,932	12,325,771	13,970,064		-19.58	
Frading liabilities	1,391,898	1,203,497	1,474,381	979,869		15.65	
Subordinated notes and debentures + trust preferred securities	479,759	479,255	479,633	479,129		0.11	
Other liabilities	1,397,598	1,134,451	1,051,867	858,871		23.20	
Total liabilities	18,790,285	21,128,494	17,492,910	18,061,566		-11.07	
	, ,		, , , , , , , , , , , , , , , , , , ,				
Equity Capital							
Perpetual preferred stock (including surplus)	0	0	0	0			
Common stock	2	2	2	2		0.00	
Common surplus	4,182,672	4,182,672	4,182,672	4,182,672		0.00	
Retained earnings	384,583	108,905	252,334	350,141		253.14	
Accumulated other comprehensive income	-44,043	-58,170	-58,447	-38,132			
Other equity capital components	0	0	0	0			
Total holding company equity capital	4,523,214	4,233,409	4,376,561	4,494,683		6.85	
Noncontrolling (minority) interest in subsidiaries	193,164	156,706	183,761	152,865		23.27	
Fotal equity capital, including minority interest	4,716,378	4,390,115	4,560,322	4,647,548		7.43	
3 · · · · · · · · · · · · · · · · · · ·	·					<u>'</u>	
Total liabilities and capital	23,506,663	25,518,609	22,053,232	22,709,114		-7.88	
	, ,	<u> </u>	<u> </u>	<u> </u>			
Memoranda							
Non-interest-bearing deposits	656,884	509,354	654,339	467,042		28.96	
nterest-bearing deposits	2,077,496	2,080,064	2,031,401	1,936,478		-0.12	
Total deposits	2,734,380	2,589,418	2,685,740	2,403,520		5.60	
Long-term debt that reprices within 1 year	1,904,281	2,672,442	3,204,408	2,700,933		-28.74	
Changes in Holding Company Equity Capital							
Equity capital, previous year-end as amended	4,376,562	4,494,683	4,494,683	4,115,350			
Accounting restatements	1,342	0	0	0			
Net income	129,193	-254,220	-93,717	33,328			
Net sale of new perpetual preferred stock	0	0	0	0			
Net sale of new common stock	0	0	0	0			
Sale of treasury stock	0	0	0	0			
Less: Purchase of treasury stock	0	0	0	0			
Changes incident to business combinations	0	0	0	359,346			
Less: Dividends declared	553	551	2,443	2,133			
Change in other comprehensive income	14,403	-20,038	-20,315	-9,319			
Changes in debit to ESOP liability	0	0	0	0			
Other adjustments to equity capital	2,267	13,535	-1,647	-1,889			
Holding company equity capital, ending balance	4,523,214	4,233,409	4,376,561	4,494,683			

NEW YORK, NY

City/State

2170804 2 FR Dist. 9 Peer #

FR BHCPR

Page 7 of 23

### **Percent Composition of Assets**

	0:	03/31/2021			3/31/2020		12	2/31/2020		12	2/31/2019		12	2/31/2018	-
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 1	Pct	BHC	Peer #	Pct
Percent of Total Assets															
Real estate loans	5.09			4.77			5.47			5.35	37.78	9			
Commercial and industrial loans	13.16			9.97			13.63			11.69	12.02	53			
Loans to individuals	0			0			0			0	4.20	1			
Loans to depository institutions and acceptances of other banks	0.80			0.38			0.92			0.43	0.04	91			
Agricultural loans	0			0			0			0	0.24	11			
Other loans and leases	8.11			6.92			8.74			8.22	5.01	77			
Net loans and leases	26.96			21.88			28.55			25.52	63.77	7			
Debt securities over 1 year	0.14			0.21			0.17			0.24	14.60	4			
Mutual funds and equity securities	0.05			0.04			0.05			0.05	0.06	60			
Subtotal	27.14			22.13			28.77			25.81	79.65	3			
Interest-bearing bank balances	4.83			7.24			5.77			10.77	3.06	94			
Federal funds sold and reverse repos	25.45			28.52			18.30			23.70	1.57	96			
Debt securities 1 year or less	3.28			2.91			4.61			2.51	1.91	69			1
Trading assets	11.06			12.58			13.35			9.58	1.19	91			
Total earning assets	71.76			73.39			70.79			72.36	89.53	1			
Non-interest cash and due from depository institutions	2.79			2.28			3.10			1.50	1.14	78			
	0		l								0.00	4		1	_
Other real estate owned	25.45			24.33			26.11			26.14	0.03 9.27	98			+
All other assets	25.45			24.33			20.11			20.14	9.27	96			
Memoranda															
Short-term investments	33.56			38.68			28.68			36.98	7.63	95			
U.S. Treasury securities	0			0.20			0.18			0.20	1.03	50			
US agency securities (excluding mortgage-backed securities)	0			0			0			0	0.54	13			
Municipal securities	0			0			0			0	1.34	7			
Mortgage-backed securities	0.30			0.41			0.36			0.48	11.44	6			
Asset-backed securities	0			0			0			0	0.28	25			
Other debt securities	3.11			2.51			4.23			2.07	0.39	92			
Loans held-for-sale	0			0			0			0	0.39	7			
Loans held for investment	27.16			22.04			28.76			25.69	63.50	7			
Real estate loans secured by 1–4 family	0.10			0.10			0.12			0.11	13.29	5			
Revolving	0.04			0.04			0.09			0.05	2.07	15			
Closed-end, secured by first liens	0.03			0.02			0.01			0.02	10.69	4			
Closed-end, secured by junior liens	0.02			0.04			0.02			0.04	0.28	25			
Commercial real estate loans	4.99			4.67			5.35			5.24	22.23	17			
Construction and land development	1.15			0.83			1.19			1.03	3.44	25			
Multifamily	0.64			0.92			0.87			1.02	3.01	26			
Nonfarm nonresidential	3.21			2.92			3.29			3.19	14.69	17			
Real estate loans secured by farmland	0			0			0			0	0.36	9			

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 7A of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 7A of 23

# **Loan Mix and Analysis of Concentrations of Credit**

	0	3/31/2021	03	3/31/2020		12	2/31/2020		1:	2/31/2019		1	2/31/2018		
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 1	Pct		Peer #	Pct
Loan Mix, Percent of Gross Loans and Leases		•				<u> </u>		•			•			•	
Real estate loans	18.75			21.66			19.02			20.83	57.46	9			
Real estate loans secured by 1–4 family	0.37			0.48			0.43			0.43	20.75	5			
Revolving	0.16			0.20			0.31			0.18	3.15	18			
Closed-end	0.20			0.28			0.13			0.25	17.39	5			
Commercial real estate loans	18.39			21.18			18.59			20.40	33.52	26			
Construction and land development				3.76			4.12			3.99	5.09	47			
1–4 family	0.45			0			0			0	0.94	7			
Other				3.76			4.12			3.99	4.02	56			
Multifamily	2.35			4.16			3.02			3.98	4.69	50			
Nonfarm nonresidential	11.80			13.26			11.45			12.43	22.15	27			
Owner-occupied				4.90			3.85			4.76	7.72	34			
Other	7.75			8.35			7.60			7.67	14.34	26			
Real estate loans secured by farmland				0			0			0	0.55	9			
Loans to depository institutions and acceptances of other banks				1.71			3.18			1.68	0.11	92			
Commercial and industrial loans	48.44			45.23			47.41			45.49	19.53	97			
Loans to individuals	0.01			0.01			0.01			0.01	7.13	2			
Credit card loans				0			0			0	0.81	21			
Agricultural loans				0			0			0	0.37	11			
Other loans and leases	29.85			31.39			30.38			31.98	9.85	91			
Loans and Leases, Percent of Tier 1 Capital + ALLL (CECL transition adjusted)												1			
Real estate loans				28			26.03			26.31	391.26	4			
Real estate loans secured by 1–4 family				0.62			0.59			0.55	138.18	4			
Revolving				0.26			0.42			0.23	21.26	10			
Closed-end				0.36			0.18			0.32	115.20	3			
Commercial real estate loans				27.38			25.43			25.76	229.44	12			
Construction and land development				4.86			5.64			5.04	34.95	17			
1–4 family				0			0			0	6.61	6			
Other				4.86			5.64			5.04	27.32	19			
Multifamily				5.38			4.13			5.02	31.04	13			
Nonfarm nonresidential				17.14			15.66			15.70	152.10	11			+
Owner-occupied				6.34			5.27			6.01	53.07	15			+
Other				10.80			10.40			9.69	97.41	10			
Real estate loans secured by farmland				0			0			0	3.60	8			
Loans to depository institutions and acceptances of other banks				2.22			4.36			2.13	0.44	86			
Commercial and industrial loans				58.47			64.86			57.46	122.02	19			+
Loans to individuals				0.01			0.01			0.01	43.51	0 21			+
Credit card loans				0			0			0	4.34				+
Agricultural loansOther loans and leases				40.57			41.56			40.40	2.18 52.44	11 52			+
Other loans and leases	39.92			40.57			41.50			40.40	52.44	32			
Supplemental							1				1			1	
Non-owner occupied CRE loans / Gross loans	23.46			20.86			22.35			16.33	26.45	27			
Non-owner occupied CRE loans / Tier 1 capital + ALLL														1	
(CECL transition adjusted)				26.97			30.58			20.63	178.57	9			
Total CRE loans / Tier 1 capital + ALLL (CECL transition adjusted)	36.80			33.31			35.84			26.63	236.10	12		1	

NEW YORK, NY

City/State

2170804 2 FR Dist. 9 Peer #

FR BHCPR

Page 8 of 23

#### **Liquidity and Funding**

	O:	3/31/2021		n:	3/31/2020		10	2/31/2020		1:	2/31/2019		1	2/31/2018	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 1	Pct	BHC	Peer #	ТР
Percent of Total Assets	Billo	11 001 11 0	. 00	Billo	1. 00. 11 0		Billo	1 001 # 0	1 00	5110	1 001 # 1	1 00	5110	11 001 11	<u> </u>
Short-term investments	33.56			38.68			28.68		I	36.98	7.63	95			Т
iquid assets	44.43			51.23			41.06			46.22	22.44	88			+
nvestment securities	3.46			3.16			4.82			2.80	16.99	6			
Net loans and leases	26.96			21.88			28.55			25.52	63.77	7			+
Net loans, leases and standby letters of credit	27.86			22.63			29.51			26.43	64.84	7			
· · · · · · · · · · · · · · · · · · ·	9.98			7.56			9.80			7.81	63.09	3			+
Core deposits	56.05			64.20			55.89			61.52	19.36	97			+
loncore funding	0.42						0.84				2.94	20			-
ime deposits of \$250K or more				1.02						1.14				1	
oreign deposits	0			0			0			0	0.43	38			+
ederal funds purchased and repos	22.30			27.46			15.96			20.87	1.94	96			_
Secured federal funds purchased	0			0			0			0	0	49			
let federal funds purchased (sold)	-3.15			-1.06			-2.34			-2.82	0.48	10			
ommercial paper	0			0			0			0	0.02	45			
ther borrowings w/remaining maturity of 1 year or less	16.37			11.18			14.04			9.26	3.01	93			
arning assets that reprice within 1 year	48.90			52.98			45.50			46.91	39.29	76			$\perp$
terest-bearing liabilities that reprice within 1 year	8.80			8.09			9.14			7.28	10.19	32			
ong-term debt that reprices within 1 year	8.10			10.47			14.53			11.89	0.96	96			
et assets that reprice within 1 year	32			34.41			21.83			27.74	26.63	52			
ther Liquidity and Funding Ratios															
et noncore funding dependence	82.87			115.30			94.60			95.09	14.45	97			
et short-term noncore funding dependence	24.91			11.48			12.85			-15.84	3.38	9			
nort-term investment / Short-term noncore funding	83.23			93.84			88.58			112.43	77.77	73			
guid assets - short-term noncore funding / Nonliquid assets	7.41			20.53			14.73			24.79	16.97	74			
et loans and leases / Total deposits	231.75			215.66			234.41		İ	241.11	90.31	98			T
et loans and leases / Core deposits	270.17			289.59			291.30			326.74	103.93	98			
eld-to-maturity securities appreciation (depreciation) / Tier 1 capital											0.72				$\top$
vailable-for-sale securities appreciation (depreciation) / Tier 1 capital	0.02			0.02			0.02			-0.02	1.36	9			$\top$
tructured notes appreciation (depreciation) / Tier 1 capital	0.02			0.02			0.02			0.02	0				$\top$
, , ,								•			•			•	
ercent of Investment Securities															
leld-to-maturity securities	0			0			0			0	12.67	14			
vailable-for-sale securities	98.62			98.60			98.93		İ	98.25	85.40	67			
	0			6.19			3.76			7.03	6.15	70			+
S. Treasury securities.				0.13	1		3.70								
				0.19			3.76			0		_			+
S agency securities (excluding mortgage-backed securities)	0			0			0			0	3.49	13			
S agency securities (excluding mortgage-backed securities)lunicipal securities	0			0			0			0	3.49 7.75	13			
S agency securities (excluding mortgage-backed securities)	0 0 8.75			0 0 12.96			0 0 7.38			0 0 17.21	3.49 7.75 67.43	13 7 7			
S agency securities (excluding mortgage-backed securities)	0 0 8.75 0			0 0 12.96 0			0 0 7.38 0			0 0 17.21 0	3.49 7.75 67.43 1.66	13 7 7 24			
S agency securities (excluding mortgage-backed securities)	0 0 8.75 0 89.87			0 0 12.96 0 79.44			0 0 7.38 0 87.79			0 0 17.21 0 74	3.49 7.75 67.43 1.66 2.94	13 7 7 24 98			
S agency securities (excluding mortgage-backed securities)	0 0 8.75 0			0 0 12.96 0			0 0 7.38 0			0 0 17.21 0	3.49 7.75 67.43 1.66	13 7 7 24			
S agency securities (excluding mortgage-backed securities) unicipal securities ortgage-backed securities seet-backed securities ther debt securities utual funds and equity securities	0 0 8.75 0 89.87 1.38			0 0 12.96 0 79.44 1.40			0 0 7.38 0 87.79 1.07			0 0 17.21 0 74 1.75	3.49 7.75 67.43 1.66 2.94 0.40	13 7 7 7 24 98 91			
S agency securities (excluding mortgage-backed securities) unicipal securities ortgage-backed securities seet-backed securities ther debt securities utual funds and equity securities ebt securities 1 year or less	0 0 8.75 0 89.87 1.38			0 0 12.96 0 79.44 1.40			0 0 7.38 0 87.79 1.07			0 0 17.21 0 74 1.75	3.49 7.75 67.43 1.66 2.94 0.40	13 7 7 7 24 98 91			
S agency securities (excluding mortgage-backed securities)  lunicipal securities lortgage-backed securities sset-backed securities ther debt securities lutual funds and equity securities ebt securities 1 year or less ebt securities 1 to 5 years	0 0 8.75 0 89.87 1.38			0 0 12.96 0 79.44 1.40 92.05			0 0 7.38 0 87.79 1.07			0 0 17.21 0 74 1.75 89.65	3.49 7.75 67.43 1.66 2.94 0.40 11.86 17.94	13 7 7 24 98 91			
S agency securities (excluding mortgage-backed securities)  lunicipal securities lortgage-backed securities sset-backed securities ther debt securities lutual funds and equity securities ebt securities 1 year or less ebt securities 1 to 5 years ebt securities over 5 years.	0 8.75 0 89.87 1.38 94.72 0			0 0 12.96 0 79.44 1.40 92.05 0 6.54			0 0 7.38 0 87.79 1.07 95.49 0 3.44			0 0 17.21 0 74 1.75 89.65 0 8.60	3.49 7.75 67.43 1.66 2.94 0.40 11.86 17.94 66.02	13 7 7 24 98 91 97 1 4			
S agency securities (excluding mortgage-backed securities)  lunicipal securities lortgage-backed securities sset-backed securities ther debt securities lutual funds and equity securities ebt securities 1 year or less ebt securities 1 to 5 years ebt securities over 5 years. ledged securities	0 8.75 0 89.87 1.38 94.72 0 3.91 8.73			0 0 12.96 0 79.44 1.40 92.05 0 6.54 19.13			0 0 7.38 0 87.79 1.07 95.49 0 3.44 11.13			0 0 17.21 0 74 1.75 89.65 0 8.60 24.22	3.49 7.75 67.43 1.66 2.94 0.40 11.86 17.94 66.02 30.57	13 7 7 24 98 91 97 1 4 45			
S agency securities (excluding mortgage-backed securities) unicipal securities ortgage-backed securities sset-backed securities ther debt securities utual funds and equity securities ebt securities 1 year or less ebt securities 1 to 5 years ebt securities over 5 years. ledged securities	0 8.75 0 89.87 1.38 94.72 0			0 0 12.96 0 79.44 1.40 92.05 0 6.54			0 0 7.38 0 87.79 1.07 95.49 0 3.44			0 0 17.21 0 74 1.75 89.65 0 8.60	3.49 7.75 67.43 1.66 2.94 0.40 11.86 17.94 66.02	13 7 7 24 98 91 97 1 4			
S agency securities (excluding mortgage-backed securities)  lunicipal securities lortgage-backed securities sset-backed securities ther debt securities lutual funds and equity securities ebt securities 1 year or less ebt securities 1 to 5 years ebt securities over 5 years. ledged securities tructured notes, fair value	0 8.75 0 89.87 1.38 94.72 0 3.91 8.73			0 0 12.96 0 79.44 1.40 92.05 0 6.54 19.13			0 0 7.38 0 87.79 1.07 95.49 0 3.44 11.13			0 0 17.21 0 74 1.75 89.65 0 8.60 24.22	3.49 7.75 67.43 1.66 2.94 0.40 11.86 17.94 66.02 30.57	13 7 7 24 98 91 97 1 4 45			
S agency securities (excluding mortgage-backed securities)  lunicipal securities  lortgage-backed securities sset-backed securities wither debt securities lutual funds and equity securities  ebt securities 1 year or less ebt securities over 5 years ledged securities tructured notes, fair value  ercent Change from Prior Like Quarter	0 8.75 0 89.87 1.38 94.72 0 3.91 8.73			92.05 0 6.54 19.13			95.49 0 3.44 11.13 0			0 0 17.21 0 74 1.75 89.65 0 8.60 24.22	3.49 7.75 67.43 1.66 2.94 0.40 11.86 17.94 66.02 30.57 0.03	13 7 7 24 98 91 97 1 4 45			
US agency securities (excluding mortgage-backed securities)  Municipal securities  Mortgage-backed securities  Usset-backed securities  Uther debt securities  Mutual funds and equity securities  Usebt securities 1 year or less  Usebt securities 1 to 5 years  Usebt securities over 5 years  Usebt securities  Etructured notes, fair value  Usercent Change from Prior Like Quarter  Short-term investments	0 8.75 0 89.87 1.38 94.72 0 3.91 8.73 0			92.05 0 6.54 19.13 0 55.16			95.49 0 3.44 11.13 0 -24.68			0 0 17.21 0 74 1.75 89.65 0 8.60 24.22	3.49 7.75 67.43 1.66 2.94 0.40 11.86 17.94 66.02 30.57 0.03	13 7 7 24 98 91 97 1 4 45			
J.S. Treasury securities.  J.S. agency securities (excluding mortgage-backed securities)  Municipal securities  Mortgage-backed securities  Saset-backed securities  Other debt securities  Mutual funds and equity securities  Oebt securities 1 year or less  Oebt securities 1 to 5 years  Oebt securities over 5 years.  Pledged securities  Structured notes, fair value.  Percent Change from Prior Like Quarter  Short-term investments  nvestment securities.	0 8.75 0 89.87 1.38 94.72 0 3.91 8.73 0			0 0 12.96 0 79.44 1.40 92.05 0 6.54 19.13 0			95.49 0 3.44 11.13 0			0 0 17.21 0 74 1.75 89.65 0 8.60 24.22	3.49 7.75 67.43 1.66 2.94 0.40 11.86 17.94 66.02 30.57 0.03	13 7 7 24 98 91 97 1 4 45			
US agency securities (excluding mortgage-backed securities)  Municipal securities  Mortgage-backed securities  Asset-backed securities  Other debt securities  Mutual funds and equity securities  Oebt securities 1 year or less  Oebt securities 1 to 5 years  Oebt securities over 5 years.  Oebt securities  Structured notes, fair value  Percent Change from Prior Like Quarter  Short-term investments	0 8.75 0 89.87 1.38 94.72 0 3.91 8.73 0			92.05 0 6.54 19.13 0 55.16			95.49 0 3.44 11.13 0 -24.68			0 0 17.21 0 74 1.75 89.65 0 8.60 24.22	3.49 7.75 67.43 1.66 2.94 0.40 11.86 17.94 66.02 30.57 0.03	13 7 7 24 98 91 97 1 4 45			

NEW YORK, NY

City/State

 2170804
 2
 9

 RSSD Number
 FR Dist.
 Peer #

FR BHCPR

Page 9 of 23

#### **Derivatives and Off-Balance-Sheet Transactions**

Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018
Loan commitments (reported semiannually, June/Dec)		33.3.1.	2,840,956	5,160,299	
Commit: Secured commercial real estate loans	129,791	198,599	136,144	230,694	
Commit: Unsecured real estate loans	244,272	468,049	287,317	32,082	
Credit card lines (reported semiannually, June/Dec)			0	0	
Securities underwriting	0	0	0	0	
Standby letters of credit	211,172	191,488	211,141	206,438	
Commercial and similar letters of credit	1,332	91	1,153	55	
Securities lent	0	0	0	0	
Credit derivatives - notional amount (holding company as guarantor)	406,970	600,000	0	309,237	
Credit derivatives - notional amount (holding company as beneficiary)	1,952,415	1,498,275	751,289	1,000,000	
Credit derivative contracts w/ purchased credit protection-investment grade	2,359,385	1,773,275	751,289	1,309,237	
Credit derivative contracts w/ purchased credit protection-noninvest grade	0	0	0	0	
Derivative Contracts					
Interest rate futures and forward contracts	1,170,452,264	1,302,717,371	1,169,721,528	994,386,030	
Written options contracts (interest rate)	645,810,359	594,772,268	596,194,620	579,355,885	
Purchased options contracts (interest rate)	1,792,351,144	1,624,575,709	1,630,740,998	1,589,501,909	
Interest rate swaps	1,586,498,270	1,328,717,317	1,316,065,468	1,388,648,551	
Futures and forward foreign exchange	39,147,348	38,852,888	37,954,874	36,392,073	
Written options contracts (foreign exchange)	2,391,215	1,788,060	4,179,545	388,682	
Purchased options contracts (foreign exchange)	2,805,449	1,879,350	4,097,048	761,908	
Foreign exchange rate swaps	174,156,906	136,522,755	175,948,089	137,142,954	
Commodity and other futures and forward contracts	0	0	0	0	
Written options contracts (commodity and other)	0	0	0	0	
Purchased options contracts (commodity and other)	0	0	0	0	
Commodity and other swaps	0	0	0	0	

	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 1	Pct	ВНС	Peer #	Pct
Percent of Total Assets					•		•	•				•		•	
Loan commitments (reported semiannually, June/Dec)							12.88			22.72	23.52	56			
Standby letters of credit	0.90			0.75			0.96			0.91	0.84	65			
Commercial and similar letters of credit	0.01			0			0.01			0	0.02	38			
Securities lent	0			0			0			0	0.40	39			
Credit derivatives - notional amount (holding company as guarantor)	1.73			2.35			0			1.36	0.42	89			
Credit derivatives - notional amount (holding company as beneficiary)	8.31			5.87			3.41			4.40	0.52	92			
Credit derivative contracts w/ purchased credit protection-investment grade	10.04			6.95			3.41			5.77	0.30	93			
Credit derivative contracts w/ purchased credit protection-noninvest grade	0			0			0			0	0.45	34			
Derivative contracts	23,030.12			19,710.42			22,377.23			20,813.57	68.47	99			
Interest rate contracts	22,100.59			19,008.81			21,369.76			20,044.34	47.31	99			
Interest rate futures and forward contracts	4,979.24			5,104.97			5,304.08			4,378.80	10.67	99			
Written options contracts (interest rate)	2,747.35			2,330.74			2,703.43			2,551.20	2.47	99			
Purchased options contracts (interest rate)	7,624.86			6,366.24			7,394.57			6,999.40	2.65	99			
Interest rate swaps	6,749.14			5,206.86			5,967.68			6,114.94	28.86	99			
Foreign exchange contracts	929.53			701.62			1,007.47			769.23	10.12	98			
Futures and forward foreign exchange contracts	166.54			152.25			172.11			160.25	5.23	94			
Written options contracts (foreign exchange)	10.17			7.01			18.95			1.71	0.05	94			
Purchased options contracts (foreign exchange)	11.93			7.36			18.58			3.36	0.08	94			
Foreign exchange rate swaps	740.88			534.99			797.83			603.91	2.03	99			
Equity, commodity, and other derivative contracts	0			0			0			0	3.32	31			
Commodity and other futures and forward contracts	0			0			0			0	0.19	40			
Written options contracts (commodity and other)	0			0			0			0	0.98	35			
Purchased options contracts (commodity and other)	0			0			0			0	0.94	34			
Commodity and other swaps	0			0			0			0	0.38	35			
Percent of Average Loans and Leases															
Loan commitments (reported semiannually, June/Dec)							48.32			93.40	45.53	85			$\top$

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 10 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 10 of 23

#### **Derivative Instruments**

Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018
Notional Amount	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
Derivative contracts	5,413,612,955	5,029,825,718	4,934,902,170	4,726,577,992	
Interest rate contracts	5,195,112,037	4,850,782,665	4,712,722,614	4,551,892,375	
Foreign exchange contracts	218,500,918	179,043,053	222,179,556	174,685,617	
Equity, commodity, and other contracts	0	0	0	0	
Derivatives Position					
Futures and forwards	1,209,599,612	1,341,570,259	1,207,676,402	1,030,778,103	
Written options	648,201,574	596,560,328	600,374,165	579,744,567	
Exchange-traded	9.000.000	9.350.000	7,000,000	19,115,410	
Over-the-counter	639,201,574	587,210,328	593,374,165	560,629,157	
Purchased options	1,795,156,593	1,626,455,059	1,634,838,046	1,590,263,817	
Exchange-traded	1,585,236,300	1,404,205,839	1,427,494,338	1,373,519,092	
Over-the-counter.	209.920.293	222.249.220	207.343.708	216.744.725	
Swaps	1,760,655,176	1,465,240,072	1,492,013,557	1,525,791,505	
омарз	1,100,000,110	1,100,210,012	1,102,010,001	1,020,701,000	
Held for trading	5,413,346,086	5,029,566,203	4,934,636,076	4,726,299,429	
Interest rate contracts	5,194,845,310	4,850,523,150	4,712,456,520	4,551,613,812	
Foreign exchange contracts.	218,500,776	179,043,053	222,179,556	174,685,617	
Equity, commodity, and other contracts	0	0	0	0	
1. 7,				<u> </u>	
Non-traded	266,869	259,515	266,094	278,563	
Interest rate contracts	266,727	259,515	266,094	278,563	
Foreign exchange contracts	142	0	0	0	
Equity, commodity, and other contracts	0	0	0	0	
1. 7,				<u> </u>	
Derivative contracts (excluding futures and FX 14 days or less)	4,767,770,624	4,435,038,665	4,335,279,293	4,148,142,662	
One year or less	2,669,119,956	2,562,321,023	2,573,926,146	2,374,666,900	
Over 1 year to 5 years	1,622,403,580	1,513,449,997	1,330,008,700	1,428,833,411	
Over 5 years	476,247,088	359,267,645	431,344,447	344,642,351	
, in the second					
Gross negative fair value (absolute value)	11,978,061	16,328,592	14,862,813	10,194,493	
Gross positive fair value.	14,537,653	18,149,088	16,939,854	11,827,969	
Held for trading.	14,536,458	18,144,472	16,937,642	11,826,216	
Non-traded	1,195	4,616	2,212	1,753	
Current credit exposure on risk-based capital derivative contracts	5,866,458	5,766,114	6,354,323	5,127,957	
Credit losses on derivative contracts	269	314	658	107	
Post Due Positivative Instruments Fair V-II					
Past Due Derivative Instruments Fair Value	0.1	0.1	0	0	
30–89 days past due	0	0			
90+ days past due	U	0	0	0	

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 11 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 11 of 23

#### **Derivatives Analysis**

		3/31/2021		0′	3/31/2020		11	2/31/2020		1.	2/31/2019		1	2/31/2018	
	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 1	Pct	BHC	Peer #	Pct
Percent of Notional Amount	Billo	1 CCI # 3	1 00	DITO	11 001 # 3	1 01	Dilo	11 001 # 3	1 00	DITO	1 661 # 1	1 00	БПС	1 CCI #	1 100
Interest rate contracts	95.96			96.44			95.50			96.30	93.44	36			$\overline{}$
Foreign exchange contracts				3.56			4.50			3.70	3.20	72			1
Equity, commodity, and other contracts				0.00			0			0.70	+	31			1
Equity, commounty, and other contracts							0				1.04	01			_
Futures and forwards	22.34			26.67			24.47			21.81	13.49	74			$\overline{}$
Written options				11.86			12.17			12.27	5.91	79			1
Exchange-traded				0.19			0.14			0.40	0.15	87			1
Over-the-counter				11.67			12.02			11.86	5.10	83			1
Purchased options	33.16			32.34			33.13			33.65	4.42	94			1
Exchange-traded	29.28			27.92			28.93			29.06	0.28	99			1
Over-the-counter	3.88			4.42			4.20			4.59	3.35	70			
Swaps	32.52			29.13			30.23			32.28	69.75	13			
·															
Held for trading				99.99			99.99			99.99	44.16	95	·		
Interest rate contracts	95.96			96.44			95.49			96.30	37.24	94			
Foreign exchange contracts	4.04			3.56			4.50			3.70	1.60	81			
Equity, commodity, and other contracts	0			0			0			0	0.83	36			
Non-traded				0.01			0.01			0.01	55.84	4			
Interest rate contracts				0.01			0.01			0.01	52.22	4			
Foreign exchange contracts				0			0			0		33			
Equity, commodity, and other contracts	0			0			0			0	0.13	38			
	00.07	1		00.47			07.05			07.70	00.00			1	_
Derivative contracts (excluding futures and forex 14 days or less)				88.17			87.85			87.76	93.86	23			
One year or less				50.94			52.16			50.24	32.17	69			+
Over 1 year to 5 years				30.09			26.95			30.23	30.45	54			+
Over 5 years				7.14			8.74			7.29	28.09	23			
Gross negative fair value (absolute value)				0.32			0.30			0.22	0.83	21			+
Gross positive fair value	0.27			0.36			0.34			0.25	1.19	9			
Percent of Tier 1 Canital															
Percent of Tier 1 Capital Gross negative fair value, absolute value (X)	2.53	1		3.79			3.24			2.23	0.06	96		1	_
Gross positive fair value (X)				4.21			3.69			2.58	0.07	97			+
Held for trading (X)				4.21			3.69			2.58	0.06	97			1
Non-traded (X)				0			0.00			0	0.01	25			1
Current credit exposure (X)				1.34			1.38			1.12	0.05	96			+-
Credit losses on derivative contracts				0.01			0.01			0	0.00	95			+
Ordan 103303 ori derivative contracts	0.01			0.01			0.01					00			_
Past Due Derivative Instruments Fair Value															
30–89 days past due	0			0			0			0	0	47			T
90+ days past due				0			0			0	0	48			1
		•													
Other Ratios															
Current credit exposure / Risk-weighted assets	21.38			21.47			22.44			18.67	0.73	96			

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 12 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 12 of 23

#### **Allowance and Net Loan and Lease Losses**

Dollar Amount in Thousands	03/31/2021		03	3/31/2020		12	2/31/2020	1	2/31/2019			12/31/2018	
Change: Allowance for Loan and Lease Losses excluding ATTR													
Beginning balance		46,107		38.	,234		38,23	ļ.		44,527			
Gross losses		0			119		49	3		1,113			
Write-downs, transfers to loans held-for-sale		0			0			)		0			
Recoveries		194			70		27	5		303			
Net losses		-194			49		22	3		810			
			•										
Provision for loan and lease losses		912		2	,012		8,50			-856			
Adjustments		8			-16		-40	5		-4,627			
Ending balance		47,221		40,	,181		46,10	7		38,234			
Memo: Allocated transfer risk reserve (ATRR)		0			0			)		0			
	BHC Peer # 9	Pct	ВНС	Peer # 9	Pct	BHC	Peer # 9 Pc	BHC	Peer # 1	Pct	BHC	Peer #	Pc
Analysis Ratios	Dito i coi ii c	7 1 00	Dilo	1 001 # 0		Dilo	1 001 11 01	Dilo	11 001 # 1	1 00	Bilo	11 001 #	110
Provision for loan and lease losses / Average assets	0.02		0.03			0.03		0	0.15	5			
Provision for loan and lease losses / Average loans and leases	0.06		0.14			0.14		-0.02	0.24	6			
Provision for loan and lease losses / Net loan and lease losses	-470.10		4,106.12			3,812.11		-105.68	130.58	1			
	•						•		•			•	
Allowance for loan and lease losses / Total loans and leases not held for sale.	0.74		0.71			0.73		0.66	0.83	34			
Allowance for loan and lease losses / Total loans and leases	0.74		0.71			0.73		0.66	0.81	36			
Allowance for loan and lease losses / Net loans and leases losses (X)			205.01			206.76		47.20	8.03	95			
Allowance for loan and lease losses / Nonaccrual assets	364.58		245.07			350.68		559.80	218.72	88			
ALLL / 90+ days past due + nonaccrual loans and leases	2,362.23		470.06			1,845.76		3,793.06	151.73	99			
•		•	•		•		<u> </u>		•				•
Gross loan and lease losses / Average loans and leases	0		0.01			0.01		0.02	0.28	5			
Recoveries / Average loans and leases	0.01		0			0		0.01	0.08	7			
Net losses / Average loans and leases	-0.01		0			0		0.01	0.21	11			
Write-downs, transfers to loans held-for-sale / Average loans and leases	0		0			0		0	0	40			
Recoveries / Prior year-end losses	38.96		6.29			24.71			36.22				
Earnings coverage of net loan and lease losses (X)	-804.15		-6,022.14			-94.43		38.25	24.40	77			
Net Loan and Lease Losses By Type													_
Real estate loans	-0.03		-0.02			-0.01		-0.01	0.01	28			
Real estate loans secured by 1–4 family	0		0			0		0	0.01	42			
Revolving	0		0			0		0		43			
Closed-end	0		0			0		0	0	45			
Commercial real estate loans	-0.03		-0.02	<b> </b>		-0.01		-0.01	0.01	23			
Construction and land development	-0.13		-0.12	<b> </b>		-0.06		-0.03	-0.01	23			
1–4 family	-0.13	-	-0.12			0		0 00	-0.01	55 21		+	
Other		_				-0.06		-0.03	+				-
Multifamily	0		0			0		0		56			
Nonfarm nonresidential	0		0	<b> </b>		0		0	0.02	38 45		+	-
Owner-occupied	0		0	<del>                                     </del>		0		0	0.01	45		+	+
Other	U		0	<del>                                     </del>		U		+ 0	0.01	40		+	+
Real estate loans secured by farmland									0.01				
Commercial and industrial loans	-0.01		0.02		- 1	0.01		0.03	0.37	12			
Loans to individuals	-0.01		0.02	<del>                                     </del>		0.01		0.03	1.17	12		+	+
Credit card loans									3.11			+	+
Agricultural loans									0.08			+	1
Loans to foreign governments and institutions	0		0			0		0	0.08	50		+	
Loans to loreign governments and institutions	0		0			U		0	0.15	22			

NEW YORK, NY

City/State

2170804 2 9 FR BHCPR Page 13 of 23 Peer #

#### **Past Due and Nonaccrual Assets**

Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018
0+ Days Past Due and Nonaccrual Assets					
0-89 days past due loans and leases	11,492	1,768	2,296	1,612	
0+ days past due loans and leases	63	0	505	0	
Ionaccrual loans and leases	1,936	8,548	1,993	1,008	
Total past due and nonaccrual loans and leases	13,491	10,316	4,794	2,620	
estructured 30-89 days past due	0	0	0	0	
estructured 90+ days past due	0	0	0	0	
estructured nonaccrual	1,627	7,706	1,706	0	
Total restructured loans and leases	1,627	7,706	1,706	0	
-89 days past due loans held for sale	0	0	0	0	
+ days past due loans held for sale	0	0	0	0	
naccrual loans held for sale	0	0	0	0	
Total past due and nonaccrual loans held for sale	0	0	0	0	
estructured loans and leases in compliance	9,094	4,492	11,682	4,634	
her real estate owned	0	550	550	0	
ther Assets					
–89 days past due	6,892	8,422	3,288	1,930	
+ days past due	2,960	8,070	1,192	8,383	
onaccrual	11,016	7,848	11,155	5,822	
Total other assets past due and nonaccrual	20,868	24,340	15,635	16,135	

	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 1	Pct	BHC	Peer #	Pct
Percent of Loans and Leases		•												•	
30–89 days past due loans and leases	0.18			0.03			0.04			0.03	0.43	3			
90+ days past due loans and leases	0			0			0.01			0	0.15	8			
Nonaccrual loans and leases	0.03			0.15			0.03			0.02	0.51	2			
90+ days past due and nonaccrual loans and leases	0.03			0.15			0.04			0.02	0.71	2			
		ı									0.04	40			
30–89 days past due restructured	0			0			0			0	0.01	13			++
90+ days past due restructured	0			0			0			0	0.01	29			$\vdash$
Nonaccrual restructured	0.03			0.14			0.03			0	0.14	4			$\vdash$
30–89 days past due loans held for sale	0			0			0			0	0	38			$\perp$
90+ days past due loans held for sale	0			0			0			0	0	42			
Nonaccrual loans held for sale	0			0			0			0	0	40			$\perp$
Percent of Loans and Leases and Other Assets 30+ Days Past Due and Nonaccrual															
30–89 days past due assets	0.29			0.18			0.09			0.06	0.43	4			$\perp$
90+ days past due assets	0.05			0.14			0.03			0.14	0.15	68			
Nonaccrual assets	0.20			0.29			0.21			0.12	0.53	7			
30+ days past due and nonaccrual assets	0.54			0.61			0.32			0.32	1.19	4			$\perp$
Percent of Total Assets															
90+ days past due and nonaccrual assets	0.07			0.10			0.07			0.07	0.44	6			
90+ days past due and nonaccrual assets + other real estate owned	0.07			0.10			0.07			0.07	0.48	4			
Restructured and Nonaccrual Loans and Leases + OREO as Percent of:															
Total assets	0.05			0.05			0.06			0.02	0.53	2			
Allowance for loan and lease losses	23.36			33.82			30.85			14.76	115.41	2			
Equity capital + allowance for loan and lease losses	0.24			0.32			0.32			0.12	4.28	1			
Tier 1 capital + allowance for loan and lease losses	0.23			0.31			0.31			0.12	5.65	1			
Loans and leases + other real estate owned	0.17			0.24			0.22			0.10	0.85	2			

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NEW YORK, NY

BHC Name City/State

 2170804
 2
 9
 FR BHCPR

 RSSD Number
 FR Dist.
 Peer #
 Page 13A of 23

#### Past Due and Nonaccrual Loans and Leases

		03	/31/2021	0:	3/31/2020		12	/31/2020		12	2/31/2019		1	2/31/2018	
			Peer # 9 Po		Peer # 9	Pct		Peer # 9	Pct		Peer # 1	Pct		Peer #	Pct
Percent of Loan Type	d Nonaccrual Loans and Leases as a														
Real estate	30–89 days past due	0.34		0.06			0.12			0.02	0.38	5			
	90+ days past due	0		0			0			0	0.16	13			
	Nonaccrual	0.01		0.01			0.01			0.01	0.46	4			
Commercial					1						1				
and industrial	30–89 days past due	0.24		0.04			0.03			0.05	0.31	15			
	90+ days past due	0		0			0.02			0	0.05	14			
	Nonaccrual	0.06		0.33			0.06			0.03	0.83	9			
					1						0.00	1			
Individuals	30–89 days past due	0		0			0			0	0.83 0.17	5 16			-
	90+ days past due	0		0			0			0	0.17	11		-	-
Danasitani	Nonaccrual	U					U			0	0.17				
Depository institution loans	30–89 days past due	0		0			0			0	0	47		1	
IIISIILUIIOII IOAIIS	90+ days past due	0		0			0			0	0	49			+
	Nonaccrual	0		0			0			0	0	48			+
	Nonacciual	U I				<u> </u>	U				· • • • • • • • • • • • • • • • • • • •	40		1	
Agricultural	30–89 days past due										0.24				
riginountariai	90+ days past due										0.21				
	Nonaccrual										0.67				
			·	1								1		1	
Foreign governments	30–89 days past due	0		0			0			0	0.07	47			
0 0	90+ days past due	0		0			0			0	0	50			
	Nonaccrual	0		0			0			0	0.03	44			
												•			
Other loans and leases	30–89 days past due	0		0			0			0	0.20	14			
	90+ days past due	0		0			0			0	0.01	30			
	Nonaccrual	0		0			0			0	0.13	15			

Note: 30–89 Days past due amounts and ratios are confidential prior to March 2001.

City/State

2170804 2 9 FR BHCPR Page 13B of 23

#### Past Due and Nonaccrual Loans and Leases—Continued

		03	3/31/2021		03/31/2020		12	/31/2020		12/31/2019		1	2/31/2018	
				ct BHC	Peer # 9	Pct			Pct BHC			BHC	Peer #	Pct
Memoranda		20		0.   20	1. 00 0		20			1. 00	1		1. 00	1 . 01
1–4 family	30–89 days past due	1.78		2.7	9		1.53			0 0.6	7 1			$\top$
,	90+ days past due	0			)		0			0 0.3	1 14			
	Nonaccrual	0.52		0.4	)		0.47		0.	45 0.7	3 35			
				•	•		•	•	•	•	•		•	
Revolving	30–89 days past due	0		6.6	1		2.17			0 0.4	5 5			
9	90+ days past due	0			)		0			0.0	5 24			
	Nonaccrual	0.94		0.9	5		0.52		1.	07	1 70			
Closed-end	30–89 days past due	3.22			)		0			0 0.7	0 1			
	90+ days past due	0			)		0			0 0.3	5 16			
	Nonaccrual	0.19			)		0.34			0 0.7	0 1			
Junior lien	30–89 days past due	3.22			)		0			0.0	2 9			
	90+ days past due	0			)		0			0	0 29			
	Nonaccrual	0.19			)		0.34			0.0	4 8			
Commercial real estate	30–89 days past due	0.31			)		0.08		0.	02 0.1	8 17			
	90+ days past due	0			)		0			0.0	3 19			
	Nonaccrual	0			)		0			0 0.2	3 5			
Construction														
and development	30–89 days past due	0			)		0			0 0.2	8 12			
	90+ days past due	0			)		0			0.0	2 33			
	Nonaccrual	0			)		0			0 0.2	0 12			
1-4 family	30–89 days past due	0			)		0			0.0	6 25			
	90+ days past due	0			)		0			0	0 41			
	Nonaccrual	0			)		0			0.0				
Other	30–89 days past due	0			)		0			0 0.2	0 15			
	90+ days past due	0			)		0			0.0	1 35			
	Nonaccrual	0			)		0			0 0.1	7 14			
					_									
Multifamily	30–89 days past due	0			)		0			0.0				
	90+ days past due	0			)		0				0 41			
	Nonaccrual	0			)		0			0.0	5 21			
Nonfarm non-residential	30–89 days past due	0.48			)		0.13		0.	04 0.1				
	90+ days past due	0			)		0			0.0				
	Nonaccrual	0			)		0			0 0.2				
Owner Occupied	30–89 days past due	0			)		0		0.	0.0				
	90+ days past due	0			)		0			0.0				
	Nonaccrual	0			)		0			0 0.1				
Other	30–89 days past due	0.48			)		0.13			0.0				
	90+ days past due	0			)		0			0.0				
	Nonaccrual	0					0			0 0.1	9			
											. 1		1	
Farmland	30–89 days past due				+					0.2				
	90+ days past due									0.0				
	Nonaccrual					<u> </u>				0.8	4	<u> </u>		
			,					1			_			
Credit card	30–89 days past due									1.1				
	90+ days past due									0.7			1	
	Nonaccrual									0.1	1			

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 14 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 14 of 23

# **Regulatory Capital Components and Ratios**

Dollar Amount in Thousands	03/31/2021		03	3/31/2020		1	2/31/2020		12	2/31/2019		1	2/31/2018	
Common Equity Tier 1 Capital														
Common stock plus related surplus	4,18	2,674		4,18	82,674		4,1	82,674		4,1	82,674			
Retained earnings	38	4,583		1(	08,905		2	52,334		3	50,141			
Accumulated other comprehensive income (AOCI)	-4	4,043			58,170		-	58,447			-38,132			
Common equity tier 1 minority interest		0			0			0			0			
Common equity tier 1 capital before adjustments/deductions	4,52	3,214		4,23	33,409		4,3	76,561		4,4	94,683			
Common Equity Tier 1 Capital: Adjustments/Deductions														
ess: Goodwill, intangible assets, and deferred tax assets	1	1,034			6,453			11,134			5,868			
Accumulated other comprehensive income-related adjustments	-3	8,229		-4	45,625		-	54,551			-34,534			
Other deductions from common equity tier 1 capital	1	6,354		;	30,733			14,528			11,871			
Subtotal:	4,53	4,055		4,24	41,848		4,4	05,450		4,5	11,478			
Adjustments and deductions for common equity tier 1 capital		0			0			0			0			
Common equity tier 1 capital	4,53	4,055		4,24	41,848		4,4	05,450		4,5	11,478			
Additional Tier 1 Capital														
Additional tier 1 capital instruments and related surplus		0			0			0			0			
Non-qualifying capital instruments		0			0			0			0			
Fier 1 minority interest not included in common equity tier 1 capital		3,164			69,334			83,761			68,703			
Additional tier 1 capital before deductions	19	3,164		(	69,334		1	83,761			68,703			
ess: Additional tier 1 capital deductions		0			0			0			0			
Additional tier 1 capital		3,164			69,334			83,761			68,703			
Tier 1 Capital	4,72	7,219		4,3	11,182		4,5	89,211		4,5	80,181			
Fier 2 Capital														
Fier 2 capital instruments and related surplus		0			0			0			0			
Non-qualifying capital instruments		0			0			0			0			
Fotal capital minority interest not included in tier 1 capital		0			8,939			0			8,972			
Allowance for loan and lease losses in tier 2 capital	4:	9,351		4	42,226			48,300			40,414			
Exited advanced approach eligible credit reserves														
Unrealized gains on AFS preferred stock classified as equity														
Fier 2 capital before deductions	4	9,351			51,165			48,300			49,386			
Exited advanced approach tier 2 capital before deductions														
_ess: Tier 2 capital deductions		0			0			0			0			
Tier 2 capital	4	9,351			51,165			48,300			49,386			
Exited advanced approach tier 2 capital														
Total capital	4,77	6,570		4,30	62,347		4,6	37,511		4,6	29,567			
Exited advanced approach total capital														
Total Assets for Capital Ratios														
Average total consolidated assets, adjusted	23,09			25,5	70,318			67,598		22,4	90,365			
Less: Deductions from common equity tier 1 capital		1,034			6,453			11,134			5,868			
Less: Other deductions		2,534			0			83,009			0			
Total assets for leverage ratio	22,89				63,865			73,455			84,497			
Total risk-weighted assets	27,44	1,016		26,8	57,016		28,3	11,775		27,4	67,031			
Exited advanced approach total RWA														
Γ	BHC Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 1	Pct	BHC	Peer #	Pct
Capital Ratios													1	
Common equity tier 1 capital, column A	16.52		15.79			15.56			16.43	12.11	89			T
Common equity tier 1 capital, column B	0		0			0			0	0.29				1
Fier 1 capital, column A	17.23		16.05			16.21			16.68	12.78	87			1
Tier 1 capital, column B	0		0			0			0	0.34	46			1
otal capital, column A	17.41		16.24			16.38			16.86	14.36	83			1
Fotal capital, column B	0		0			0			0	0.38	46			1
Fier 1 leverage	20.65		16.86			20.51			20.37	9.76				1
Supplementary leverage ratio, advanced approaches HCs							1	1		7.41				1

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 15 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 15 of 23

#### **Insurance and Broker-Dealer Activities**

						Percent	Change
Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Insurance Activities						,	
Total insurance underwriting assets	0	0	0	0			
Total property and casualty assets	0	0	0	0			
Reinsurance recoverables (P/C)							
Total life and health assets	0	0	0	0			
Reinsurance recoverables (L/H)							
Separate account assets (L/H)	0	0	0	0			
						,	
Total insurance underwriting equity	0	0	0	0			
Total property and casualty equity	0	0	0	0			
Total life and health equity	0	0	0	0			
Total insurance underwriting net income	0	0	0	0			
Total property and casualty	0	0	0	0			
Total life and health	0	0	0	0			
Claims and claims adjusted expense reserves (P/C)	0	0	0	0			
Unearned premiums (P/C)	0	0	0	0			
Policyholder benefit and contractholder funds (L/H)	0	0	0	0			
Separate account liabilities (L/H)	0	0	0	0			
Insurance activities revenue	14	36	115	140		-61.11	
Other insurance activities income	14	36	115	140		-61.11	
Insurance and reinsurance underwriting income	0	0	0	0			
Premiums	0	0	0	0			
Credit related insurance underwriting	0	0	0	0			
Other insurance underwriting	0	0	0	0			
Insurance benefits, losses, expenses	0	0	0	0			
Net assets of insurance underwriting subsidiaries	0	0	0	0			
Life insurance assets	10,838	8,600	10,651	9,424		26.02	

	03	3/31/2021		03	3/31/2020		12	2/31/2020		12	2/31/2019		12	2/31/2018	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 1	Pct	BHC	Peer #	Pct
Analysis Ratios															
Insurance underwriting assets / Consolidated assets	0			0			0			0	0.01	37			
Insurance underwriting assets (P/C) / Total insurance underwriting assets											51.47				
Insurance underwriting assets (L/H) / Total insurance underwriting assets											48.53				
Separate account assets (L/H) / Total life assets											7.26				
Insurance activities revenue / Adjusted operating income	0			-0.03			0.01			0.02	0.47	33			
Premium income / Insurance activities revenue	0			0			0			0	7.32	37			
Credit related premium income / Total premium income											34.91				
Other premium income / Total premium income											65.09				
Insurance underwriting net income / Consolidated net income	0			0			0			0	0.08	39			
Insurance net income (P/C) / Equity (P/C)											19.86				
Insurance net income (L/H) / Equity (L/H)											5.13				
Insurance benefits, losses, expenses / Insurance premiums											233.61				
Reinsurance recovery (P/C) / Total assets (P/C)											0.15				
Reinsurance recovery (L/H) / Total assets (L/H)											0.15				
Net assets of insurance underwriting subsidiaries / Consolidated assets	0			0			0			0	0	42			
Life insurance assets / Tier 1 capital + allowance for loan and lease losses	0.23			0.20			0.23			0.20	11.51	9			
Broker-Dealer Activities															
Net assets of broker-dealer subsidiaries (\$000)			2,008		73	5,692		4,66	63,505			1,828			
Net assets of broker-dealer subsidiaries / Consolidated assets	29.70			2.88			21.15			2.43	1.39	86			

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NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 16 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 16 of 23

### **Foreign Activities**

BHC Name

Dollar Amount in Thousands	0'	3/31/2021		03	3/31/2020		13	2/31/2020		1	2/31/2019	1	1	2/31/2018	
Foreign Activities		5/01/2021			70172020		1.2	2/01/2020			2/01/2010		<u>'</u>	2/01/2010	
Total foreign loans and leases		3.17	77,908		2.74	43,568		3.1	65,758		3.00	01,438			
Real estate loans.			79,472			52.041			79.934			49,549			
Commercial and industrial loans			35,952		1.34	48,724		1.6	01,989			31,131			
Loans to depository institutions and other banks acceptances			88,128			96,424			01,935			98,268			-
Loans to foreign governments and institutions		4	44,067			5,594			27,495			3,653			
Loans to individuals			0			0			0			0			
Agricultural loans			0			0			0			0			
Other foreign loans			0			0			0			0			
Lease financing receivables		1,23	30,289		1,14	40,785		1,2	54,405		1,26	68,837			
		-													
Debt securities		(	92,072			0		1!	91,977			0			-
Interest-bearing bank balances		(	63,754		18	37,997		1	01,734			78,308			
Total selected foreign assets		3,33	33,734		2,93	31,565		3,4	59,469		3,07	79,746			
Total foreign deposits			0			0			0		-	0			
Interest-bearing deposits			0			0			0			0			
Non-interest-bearing deposits			0			0			0			0			
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 1	Pct	BHC	Peer #	Pct
Analysis Ratios															
Yield: Foreign loans	2.39			2.52			2.53			2.58	1.25	72			
Cost: Interest-bearing deposits											1.19				
Net Losses as a Percent of Foreign Loans by Type								_			_			_	
Real estate loans											27.03				
Commercial and industrial loans											0.29				
Foreign governments and institutions	0			0			0			0	0	50			
Growth Rates															
Net loans and leases	15.83			6.26			5.47				22.48				
Total selected assets	13.72			9.15			12.33				12.40				
Deposits											10.36				

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 17 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 17 of 23

# Servicing, Securitization and Asset Sale Activities—Part 1

						Percent	Change
Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Activity							
Securitization activities	0	0	0	0			
1–4 family residential loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Auto loans	0	0	0	0			
Commercial and industrial loans	0	0	0	0			
All other loans and leases	0	0	0	0			
Retained credit exposure	0	0	0	0			
1–4 family residential loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Auto loans	0	0	0	0			
Commercial and industrial loans	0	0	0	0			
All other loans and leases	0	0	0	0			
Unused commitments to provide liquidity (servicer advance)	0	0	0	0			ļ
Seller's interest carried as securities and loans	0	0	0	0			<u> </u>
Home equity lines	0	0	0	0			<u> </u>
Credit card receivables	0	0	0	0			<u> </u>
Commercial and industrial loans	0	0	0	0			
Asset-backed commercial paper conduits	0	0	0	0			ļ
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0			<u> </u>
Liquidity commitments provided to conduit structures	0	0	0	0			

Г	00/04/0004	00/04/0000	40/04/0000	40/04/0040	40/04/0040
	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018
Activity as a Percent of Total Assets					
Securitization activities	0	0	0	0	
1-4 family residential loans	0	0	0	0	
Home equity lines	0	0	0	0	
Credit card receivables	0	0	0	0	
Auto loans	0	0	0	0	
Commercial and Industrial loans	0	0	0	0	
All other loans and leases	0	0	0	0	
Asset-backed commercial paper conduits	0	0	0	0	
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	
Liquidity commitments provided to conduit structures	0	0	0	0	
Percent of Total Managed Assets (On balance-sheet loans and securitized loans)					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans		·			·
Commercial and industrial loans					
All other loans and leases					

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 18 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 18 of 23

# Servicing, Securitization and Asset Sale Activities—Part 2

Ţ	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018
Percent of Total Securitization Activities by Type	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2010
		I			
Retained credit exposure					
1-4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Unused commitments to provide liquidity (servicer advance)					
Seller's interest carried as securities and loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
Percent of Tier 1 Capital					
Total retained credit exposure	0	0	0	0	
Total retained credit exposure and asset sale credit exposure	0	0	0	0	
Total rotalines or our exposure and asset sale or our exposure	<u> </u>	·			

						Percent	Change
Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
30–89 Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Auto loans	0	0	0	0			
Commecial and industrial loans	0	0	0	0			
All other loans and leases	0	0	0	0			
Total 30–89 days past due securitized assets	0	0	0	0			<u> </u>
90+ Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Auto loans	0	0	0	0			
Commercial and industrial loans	0	0	0	0			
All other loans and leases	0	0	0	0			
Total 90+ days past due securitized assets	0	0	0	0			
Total past due securitized assets	0	0	0	0			<u> </u>
Net Losses on Securitized Assets							
1–4 family residential loans	0	0	0	0			
Home equity lines	0	0	0	0			
Credit card receivables	0	0	0	0			
Auto loans	0	0	0	0			
Commercial and industrial loans	0	0	0	0			
All other loans and leases	0	0	0	0			
Total net losses on securitized assets	0	0	0	0			

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 19 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 19 of 23

# Servicing, Securitization and Asset Sale Activities—Part 3

	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018
30–89 Days Past Due Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases.					
Total 30–89 days past due securitized assets					
90+ Days Past Due Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans					
Commercial and industrial loans					
All other loans and leases					
Total 90+ days past due securitized assets	·				
Total past due securitized assets percent of securitized assets					
Net Loss on Securitized Assets Percent of Type					
			1		
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Total net losses on securitized assets					
30–89 Days Past Due Managed Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables.					
Commercial and industrial loans					
All other loans and leases.					
Total managed loans past due 30–89 days					
,					
90+ Days Past Due Managed Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
All other loans and leases					
Total managed loans past due 90+ days					
Total Past Due Managed Assets					
Net Losses on Managed Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
All other loans and leases					
					I
Net Losses on Managed Assets Percent of Total Managed Assets					

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 20 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 20 of 23

### **Parent Company Income Statement**

						Percent	Change
Dollar Amount in Thousands	03/31/2021	03/31/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Operating Income						,	
Income from bank subsidiaries	91	2,055	11,456	28,958		-95.57	
Dividends	0	0	9,000	7,300			
Interest	91	2,055	2,456	21,658		-95.57	
Management and service fees	0	0	0	0			
Other income	0	0	0	0			
ncome from nonbank subsidiaries	0	0	38,140	50,820			
Dividends	0	0	38,140	50,820			
Interest	0	0	0	0			
Management and service fees	0	0	0	0			
Other income	0	0	0	0			
Income from subsidiary holding companies						T 1	
Dividends							
Interest							
Management and service fees							
Other income							
Total income from subsidiaries	91	2,055	49,596	79,778		-95.57	
Securities gains (losses)	0	0	0	0		1	
Other operating income	319	0	110	0			
Strief operating income	313	· ·	110	U I			
Total operating income	410	2,055	49,706	79,778		-80.05	
Operating Expenses							
Personnel expenses	695	605	2,438	2,730		14.88	
nterest expense	516	6,742	10,145	43,287		-92.35	
Other expenses	7,771	5,112	24,066	16,648		52.01	
Provision for loan and lease losses	0	0	0	0		52.51	
	- 1	- 1	- 1				
Total operating expenses	8,982	12,459	36,649	62,665		-27.91	
Income (loss) before taxes	-8,572	-10,404	13,057	17,113			
Applicable income taxes (credit)	2,092	-2,467	-10,067	-14,201			
Extraordinary items							
Income before undistributed income of subsidiaries	-10,664	-7,937	23,124	31,314			
Equity in undistributed income of autholdiaries	139,856	-246,283	-116,841	62,052			
Equity in undistributed income of subsidiaries	13,228	6,495	5,058	30,062		103.66	
Bank subsidiaries		-252.778	· · · · · · · · · · · · · · · · · · ·			103.00	
Nonbank subsidiaries	126,628	- / -	-121,899	31,990			
Subsidiary holding companies	0	0	0	0			
Net income (loss)	129,192	-254,220	-93,717	93,366			
Memoranda							
	13,228	6,495	14,058	37,362		103.66	
Bank net income	13,228	-252.778	,			103.00	
Nonbank net income	-,	- / -	-83,759	82,810		+	
Subsidiary holding companys' net income	0	0	0	0			

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 21 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 21 of 23

# **Parent Company Balance Sheet**

		% of Total		% of Total		% of Total				Change
Dollar Amount in Thousands	03/31/2021	Assets	03/31/2020	Assets	12/31/2020	Assets	12/31/2019	12/31/2018	1-Year	5-Year
Assets										
Investment in bank subsidiaries	407,809	8.36	188,734	4.60	379,280	7.83	182,239		116.08	
Common and preferred stock	407,809	8.36	188,734	4.60	379,280	7.83	182,239		116.08	
Excess cost over fair value	0		0		0	0	0			
Loans, advances, notes, and bonds	0		0		0	0	0			
Other receivables	0		0		0	0	0			
Investment in nonbank subsidiaries	4,068,691	83.37	3,248,759		3,939,902		3,371,754		25.24	
Common and preferred stock	4,068,691	83.37	3,248,759	79.19	3,939,902	81.29	3,371,754		25.24	
Excess cost over fair value	0	0	0	0	0	0	0			
Loans, advances, notes, and bonds	0	0	0	0	0	0	0			
Other receivables	0	0	0	0	0	0	0			
Investment in subsidiary holding companies	0	0	0	0	0	0	0			
Common and preferred stock		0		0		0				
Excess cost over fair value	0	0	0	0	0	0	0			
Loans, advances, notes, and bonds		0		0		0				
Other receivables		0		0		0				
										•
Assets Excluding Investment in Subsidiaries	0	0	0	0	0	0	0			
Net loans and leases	0		0		0	0	0			
Securities	0		0		0	0	0			
Securities purchased (reverse repos)	390,342								40.00	
Cash and due from affiliated depository institution		8	657,772		508,918		1,394,518		-40.66	
Cash and due from unrelated depository institution	10	0	0	0	8	0	5			
Premises, furnishings, fixtures and equipment	0		0	_	0	0	0			
Intangible assets	0	0	0		0	0	0		04.50	
Other assets	13,253	0.27	7,302	0.18	18,459		5,829		81.50	
Balance due from subsidiaries and related institutions	0	0	0		0	0	0			
Total assets	4,880,105	100.00	4,102,567	100.00	4,846,567	100.00	4,954,345		18.95	
Liabilities and Capital										
Deposits	0	0	0	0	0	0	0			
Securities sold (repos)	0	0	0	0	0	0	0			
Commercial paper	0	0	0	0	0	0	0			
Other borrowings 1 year or less	0	0	0	0	0	0	0			
Borrowings with maturity over 1 year	337,000	6.91	638,000	15.55	438,000	9.04	1,357,000		-47.18	
Subordinated notes and debentures	0	0	0	0	0	0	0			
Other liabilities	19,891	0.41	756	0.02	32,006	0.66	9,096		2531.08	
Balance due to subsidiaries and related institutions	0	0	0	0	0	0	0			
Total liabilities	356,891	7.31	638,756	15.57	470,006	9.70	1,366,096		-44.13	
Equity Capital	4,523,214		3,463,811	84.43	4,376,561	90.30	3,588,249		30.58	
Perpetual preferred stock (income surplus)	0		0	0	0	0	0			
Common stock	2		2		2	0	2		0.00	
Common surplus	4,182,672	85.71	3,076,601	74.99	4,182,672	86.30	3,076,601		35.95	
Retained earnings.	384,583	7.88	387,208	9.44	252,334	5.21	511,646		-0.68	
Accumulated other comprehensive income	-44,043		0		-58,447		0		0.00	
Other equity capital components	0	0.00	0		0	0	0			
Total liabilities and equity capital	4,880,105	+	4,102,567		4,846,567		4,954,345		18.95	
	4,000,100	1.00.00	7,102,507	1.00.00	7,040,007	1.00.00	7,557,575		10.33	
Memoranda										
Loans and advances from bank subsidiaries	0		0		0		0			
Loans and advances from nonbank subsidiaries	0		0		0		0			
Notes payable to subsidiaries that issued TPS	0		0	_	0	0	0			
Loans and advances from subsidiary holding companies	0		0	_	0	0	0			
Subordinated and long-term debt 1 year or less	0		0		0	0	0			
Guaranteed loans to banks, nonbanks, and holding companies	0	0	0	0	0	0	0			

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 22 of 23

 RSSD Number
 FR Dist.
 Peer #
 Page 22 of 23

# Parent Company Analysis—Part 1

	0:	3/31/2021		03/31/2020			12/31/2020			12/31/2019			12/31/2018		
	BHC	Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 1	Pct	BHC	Peer #	Pct
Profitability	50	1. 00 0		20			20			50	1. 00		20	1. 00	1.00
Net income / Average equity capital	10.92	1		-20.86			-2.02			1.96	9.68	5		T	$\top$
Bank net income / Average equity investment in banks	13.44			14.01			5.39			21.51	10.51	95		+	1
Nonbank net income / Average equity investment in nonbanks	12.65			-30.54			-2.36			2.50	7.89	36		+	1
Subsidiary HCs net income / Average equity investment in sub HCs											8.55			+	1
Bank net income / Parent net income	10.24									40.02	82.22	18		+	1
Nonbank net income / Parent net income	98.02									88.69	5.93	96		+	1
Subsidiary holding companies' net income / Parent net income											74			+	1
Leverage Total liabilities / Equity conital	7.89			18.44			10.74			38.07	20.43	78			_
Total liabilities / Equity capital	7.69	+		18.42			10.74			37.82	14.31	82		+	+
Total debt / Equity capital	7.45	+		18.42			10.01			37.82	16.36	82		+	+
	7.45	+		18.42			10.01			37.82	14.56	82		+	+
Total debt + Loans guaranteed for affiliate / Equity capital	7.45	+		18.42			10.01			37.82	14.50	82		+	+
Total debt / Equity capital – excess over fair value	7.45			18.42			10.01			37.82	13.04	83		+	+-
Long-term debt / Equity capital	0	+		18.42			0.01	-		0	1.02	36		+	+
Short-term debt / Equity capital	0			0			0			0	0.05	40		+	+-
Current portion of long-term debt / Equity capital	0			0			0	-		0	0.05	38		+	+
	8.07	+		10.06			7.73			19.45	28.44	44		+	+
Long-term debt / Consolidated long-term debt	0.07	1		10.00			1.13	1		13.43	20.44				
Double Leverage					1 1										_
Equity investment in subs / Equity capital	98.97			99.24			98.69			99.05	103.22	21			
Total investment in subs / Equity capital	98.97			99.24			98.69			99.05	111.07	11			
Equity investment in subs / Equity cap, Qual TPS + other PS in T1															
Total investment in subs / Equity cap, Qual TPS + other PS in T1															
Double Leverage Payback											_	_			
Equity investment in subs – equity cap / Net income (X)	-0.09									-0.37	0.36	13			
Equity investment in subs – equity cap / Net income-div (X)											1.22				
Coverage Analysis															
Operating income-tax + noncash / Operating expenses + dividends	-17.64			34.76			152.90			145.03	177.68	42			T
Cash from ops + noncash items + op expense / Op expense + dividend	-95.67			-42.48			191.15			155.81	190.27	40		1	1
Adjusted cash flow / Operating expenses + repaid long-term debt + dividends	89.41			80.62			89.74			107.44	116.34	47		1	1
Pretax operating income + interest expense / Interest expense	-1,561.24			-54.32			228.70			139.53	1,968.54	12		1	1
Pretax op inc + interest expense + trust pref / Interest expense + trust pref	-1,561.24			-54.32			228.70			139.53	1,632.83	10		1	1
Dividends + interest from subsidiaries / Interest expense + dividends	8.51			28.18			393.99			175.65	210.80	45			
Fees + other income from subsidiaries / Salary + other expenses	0			0			0			0	16.52	30			
Net income / Current part of long-term debt + preferred dividends (X)											57.11				
Other Ratios															
Net assets that reprice within 1 year / Total assets	1.17			0.48			1.60			0.76	2.64	43		T	T
Past Due and Nonaccrual as a Percent of Loans and Leases		•			•			•							
90+ days past due											0.04			$\overline{}$	
Nonaccrual											0.04			+	+-
Total											0.54			+	+-
											0.30				_
Guaranteed Loans as a Percent of Equity Capital				_			_			_	_				
To bank subsidiaries	0			0			0			0	0	49		+	+
To nonbank subsidiaries	0			0			0			0	0.10	46		+	_
To subsidiary holding companies.	0			0			0			0	0	49		+	4
Total	0			0			0	L		0	0.10	46			
As a Percent of Consolidated Holding Company Assets															
Nonbank assets of nonbank subsidiaries	83.27			93.37			81.13			87.36	5.62	96			
Combined thrift assets (reported only by bank holding companies)	0			0			0			0	0	50			
Combined foreign nonbank subsidiary assets	8.37	_		6.50			8.53			7.13	0.19	95			

NEW YORK, NY

City/State

 2170804
 2
 9
 FR BHCPR Page 23 of 23

 FRSSD Number
 FR Dist.
 Peer #
 Page 23 of 23

# Parent Company Analysis—Part 2

	n	3/31/2021	03/31/2020			12/31/2020			12/31/2019			12/31/2018			
		BHC   Peer # 9   Pc								BHC	Peer # 1 Pct		BHC Peer #		Pct
Payout Ratios — Parent	Billo	1. 00. 11	1 00	Billo	1 001 "	1 00	Billo	11 001 11 0	Pct	Dilo	11 001 11 1		Billo	11 001 11	1 00
Dividends declared / Income before undistributed income							10.56			6.81	57.84	5		1	$\overline{}$
Dividends declared / Net income	0.43						10100			2.28	33.08	8			_
Net income – dividends / Average equity	10.88	_		-20.91			-2.08			1.92		8			+
The moone avidence / Welage equity	10.00			20.0.			2.00			1.02	01.10				
Percent of Dividends Paid	0	1					368.40	1		342.24	178.13	85		1	
Dividends from bank subsidiaries	0	_		0											+
Dividends from nonbank subsidiaries	0			0			1,561.20			2,382.56	7.53	98		+	+
Dividends from subsidiary holding companies	0	_		0			1 020 50			0 724 00		42 97			+
Dividends from all subsidiaries	0			0			1,929.59			2,724.80	260.40	97			
Payout Ratios — Subsidiaries:															
Percent of Bank Net Income														_	
Dividends from bank subsidiaries	0			0			64.02			19.54	66.55	15			
Interest income from bank subsidiaries	0.69			31.64			17.47			57.97	0.54	98			$\bot$
Management and service fees from bank subsidiaries	0	_		0			0			0		36			
Other income from bank subsidiaries	0			0			0			0		46			
Operating income from bank subsidiaries	0.69			31.64			81.49			77.51	69.36	57			
Percent of Nonbank Net Income															
Dividends from nonbank subsidiaries	0									61.37	82.95	51			$\top$
Interest income from nonbank subsidiaries	0	_								0		26			_
Management and service fees from nonbank subsidiaries	0									0		38			_
Other income from nonbank subsidiaries	0	_								0		43			_
Operating income from nonbank subsidiaries	0	_								61.37	150.41	31			
														•	
Percent of Subsidiary Holding Companies' Net Income		1						1			04.00	-		1	_
Dividends from subsidiary holding companies											61.23			-	+-
Interest income from subsidiary holding companies											6.54			+	_
Management and service fees from subsidiary holding companies											0.36			+	_
Other income from subsidiary holding companies											0.29			+	+-
Operating income from subsidiary holding companies											76.49				
Dependence on Subsidiaries:															
Percent of Total Operating Income															
Dividends from bank subsidiaries	0			0			18.11			9.15		23			$\bot$
Interest income from bank subsidiaries	22.20			100			4.94			27.15		97			$\bot$
Management and service fees from bank subsidiaries	0			0			0			0		36			$\bot$
Other income from bank subsidiaries	0			0			0			0		44			
Operating income from bank subsidiaries	22.20			100			23.05			36.30	78.80	21			
Dividends from nonbank subsidiaries	0			0			76.73			63.70	2.65	96			$\top$
Interest income from nonbank subsidiaries	0	_		0			0			0		30			_
Management and service fees from nonbank subsidiaries	0			0			0			0		41			
Other income from nonbank subsidiaries	0			0			0			0		44			_
Operating income from nonbank subsidiaries	0			0			76.73			63.70		91			
But I de la la la la la la la la la la la la la		1					0			1 0	4.50	40		1	
Dividends from subsidiary holding companies	0	_		0			0			0		43		+	+
Interest income from subsidiary holding companies	0	_		0			0			0		44		+	+
Management and service fees from subsidiary holding companies	0			0			0			0		49		+	+
Other income from subsidiary holding companies	0	_		0			0			0		48		+	+-
Operating income from subsidiary holding companies	0			0			0			0	6.08	40			
Loans and advances from subsidiaries / Short term debt											83.37				
	l			0			0	<b>-</b>	-	0		11		+	+